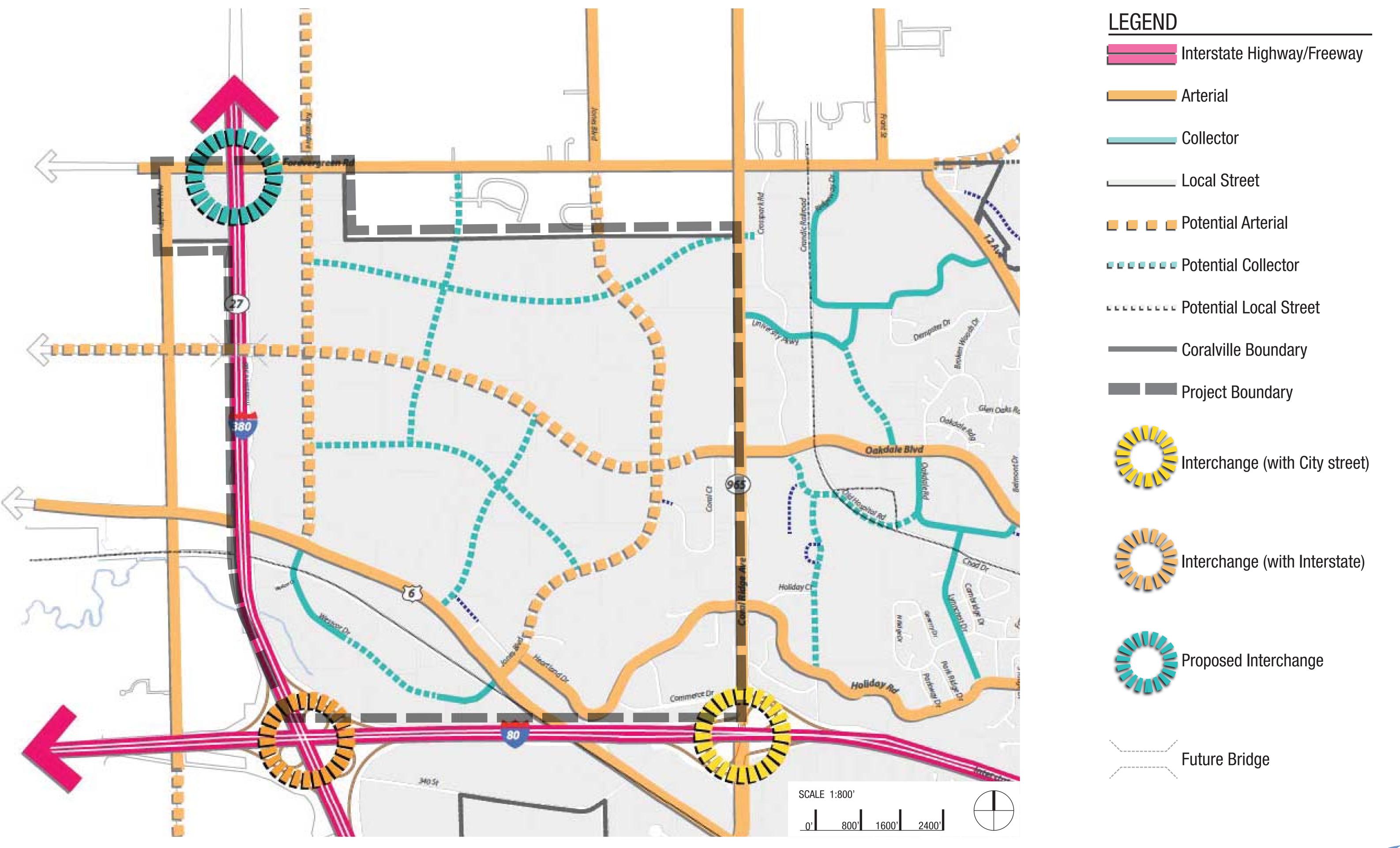






CONFLUENCE

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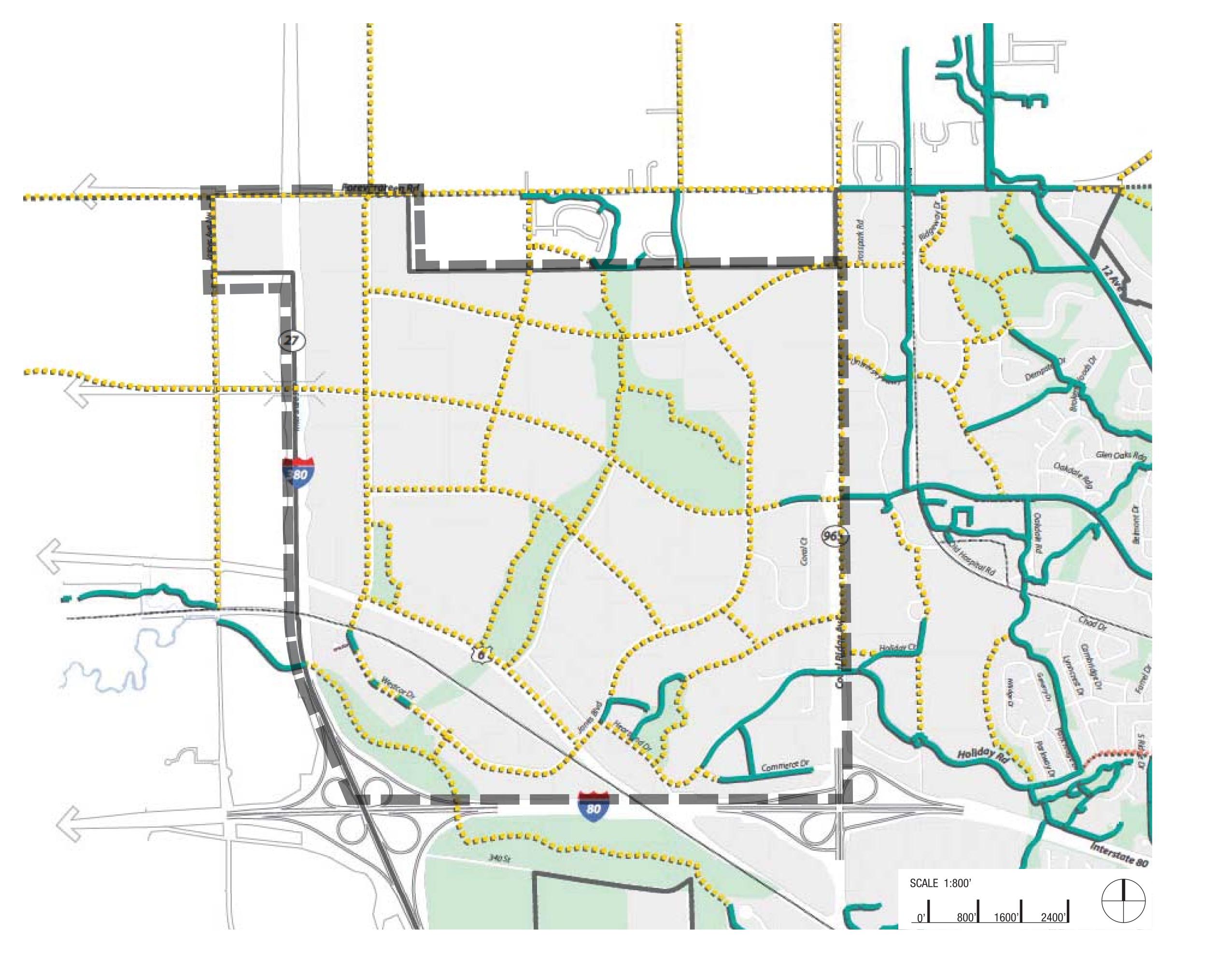


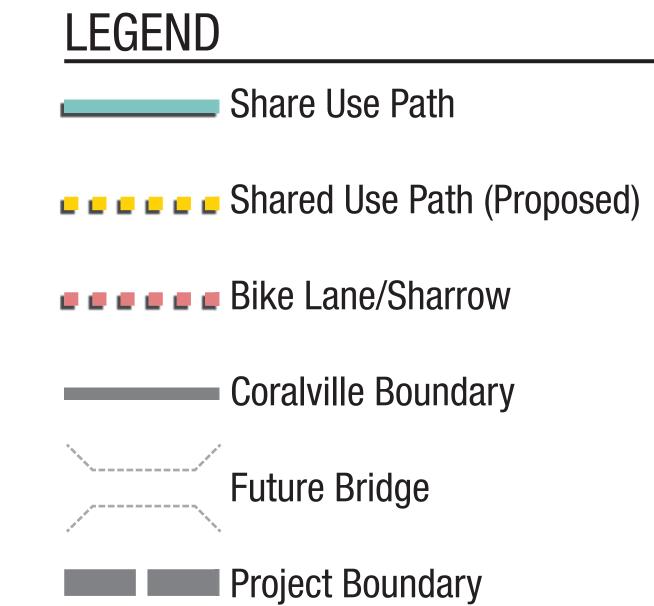
Coralville West Land Use Area Planning - Transportation Plan



CONFLUENCE

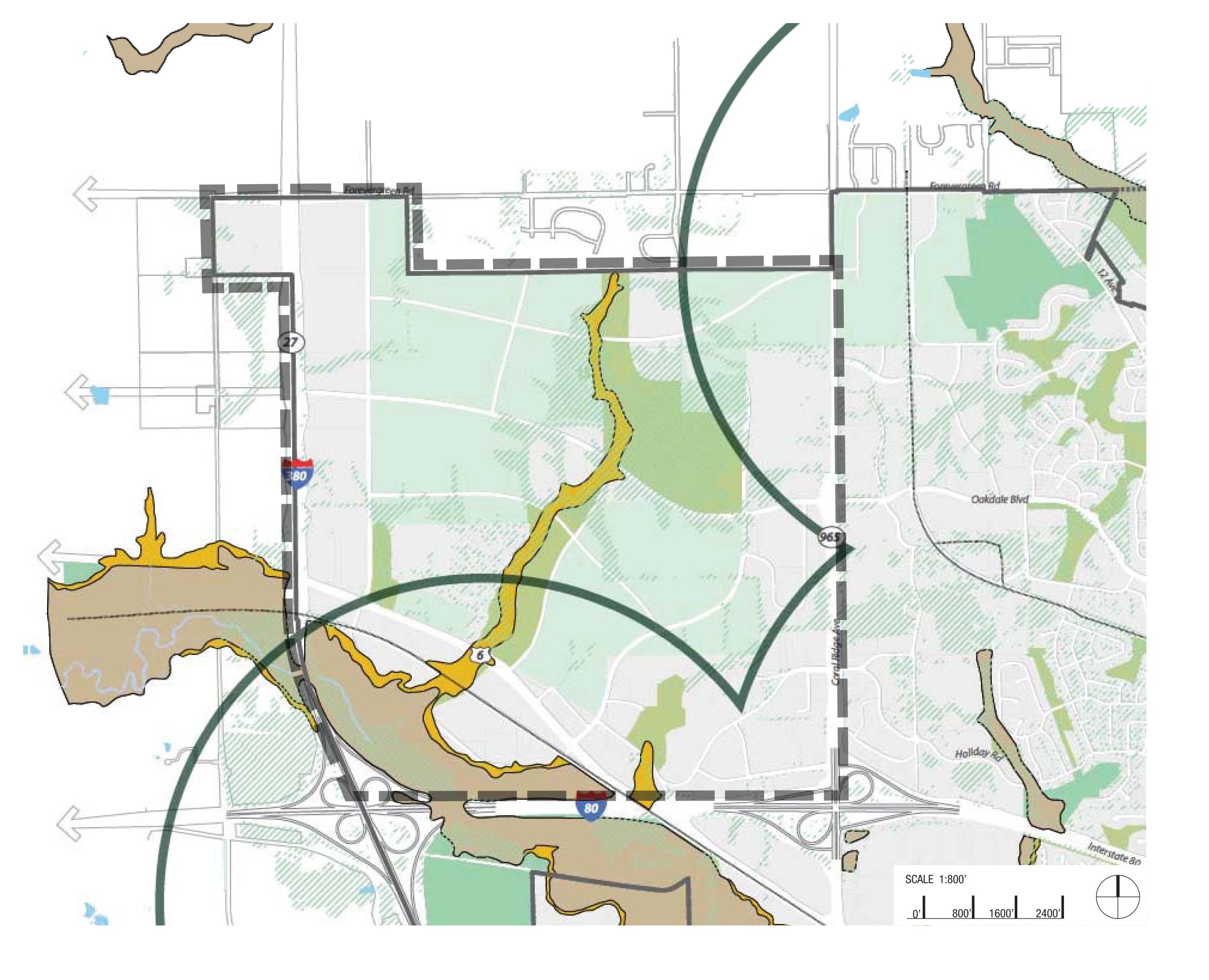
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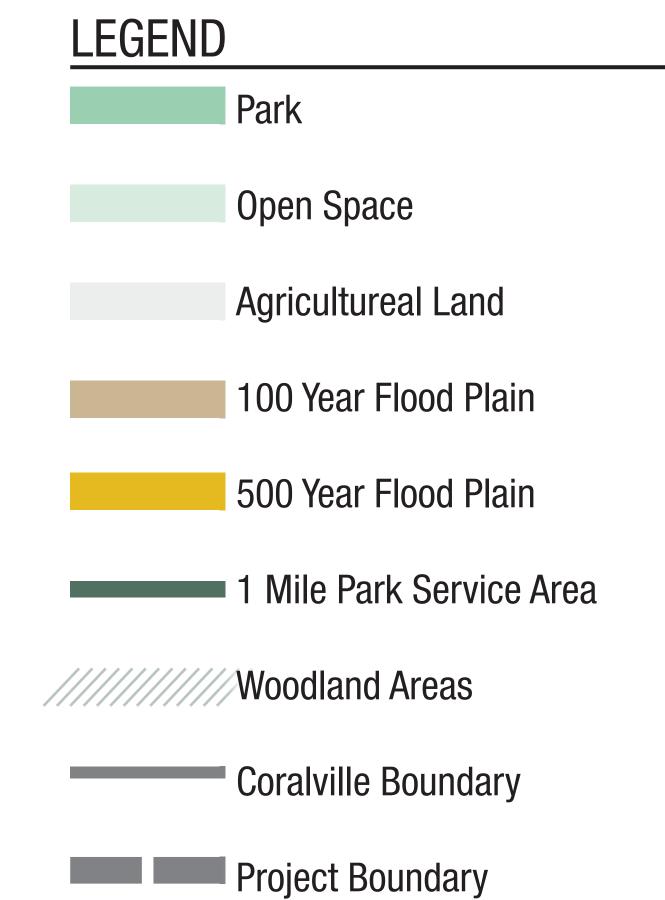






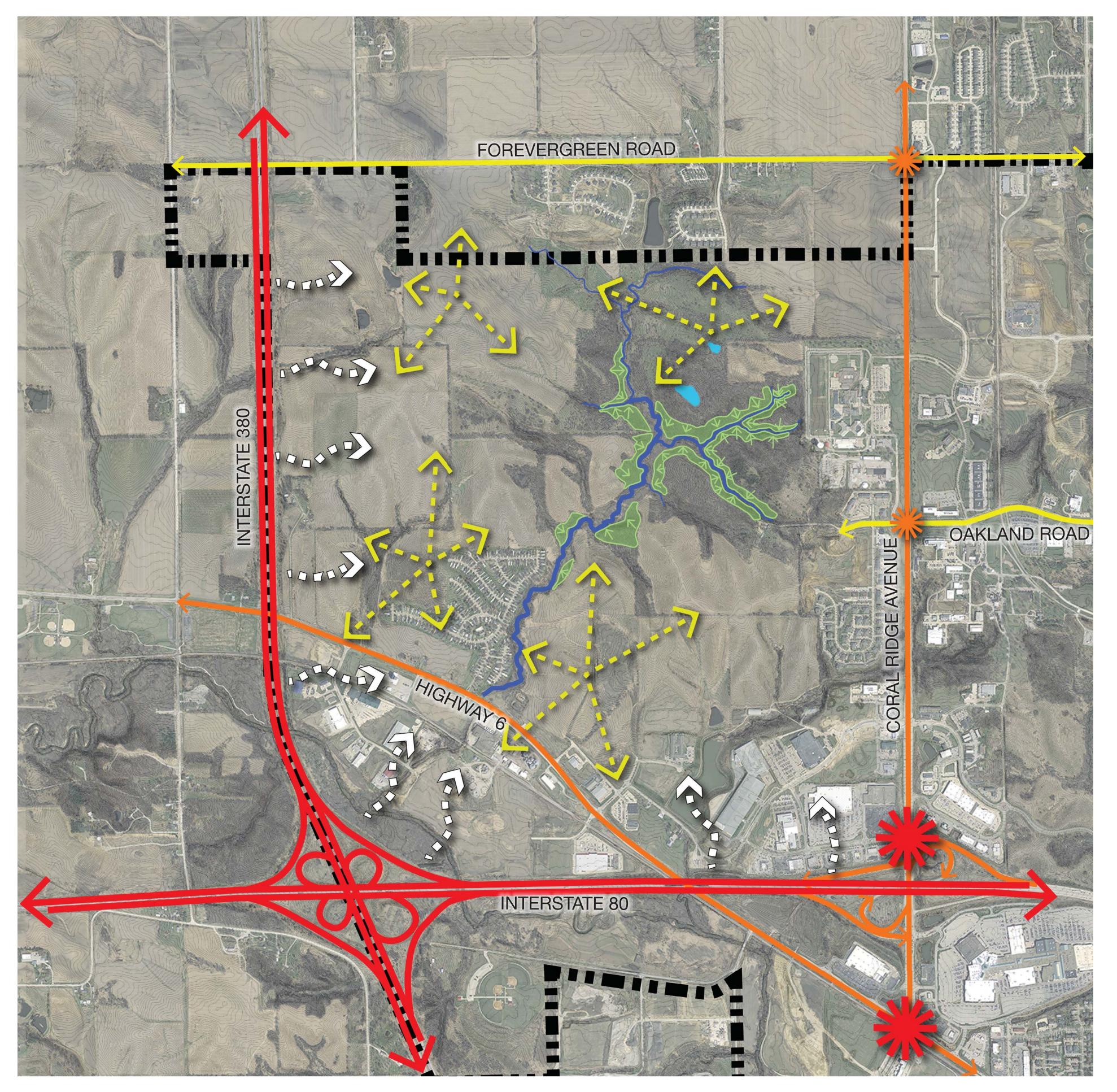
Coralville West Land Use Area Planning - Shared Use Paths Plan

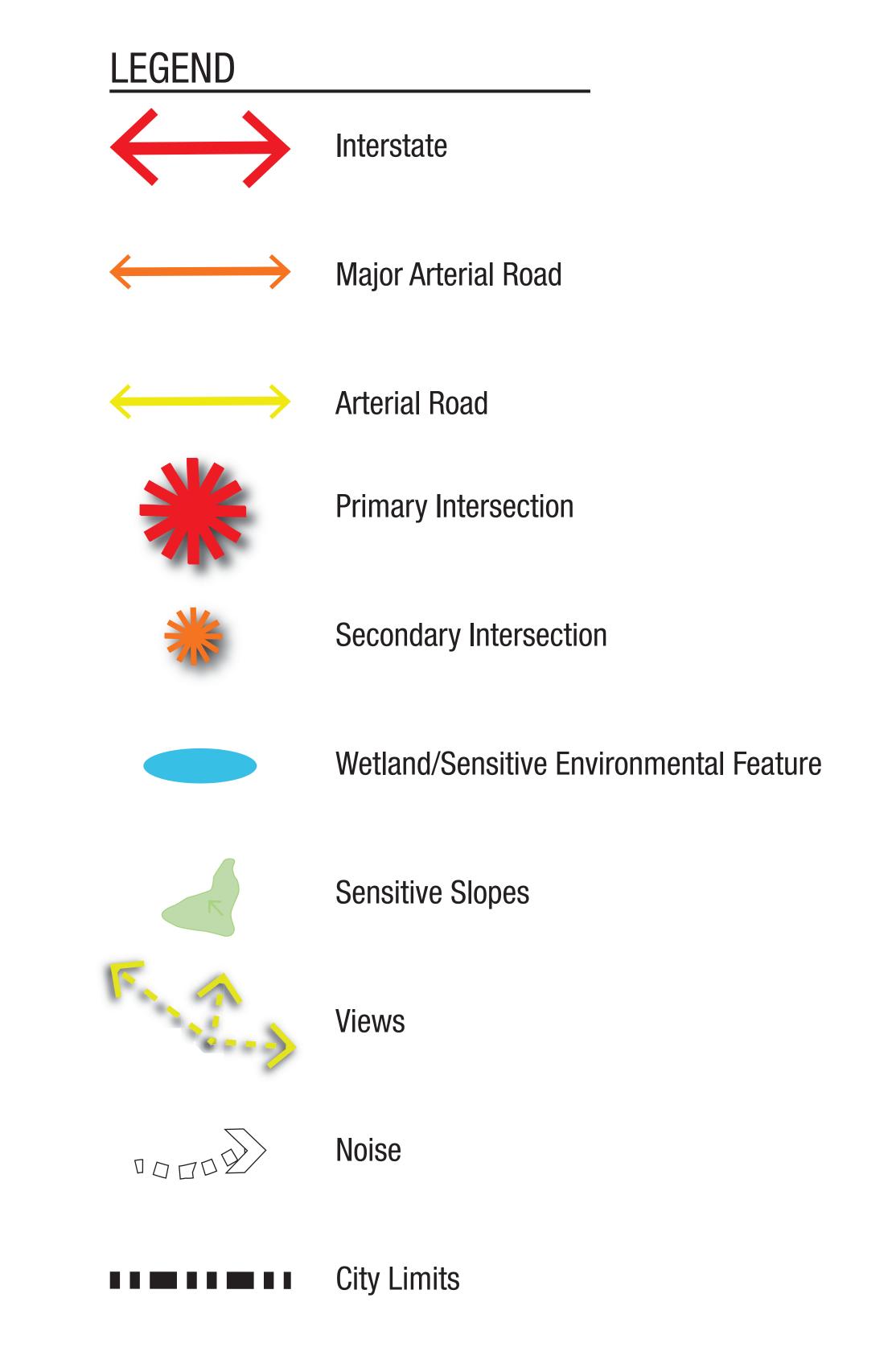


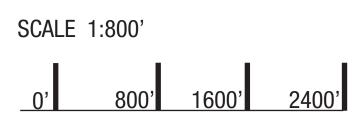


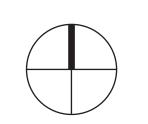


January 2015









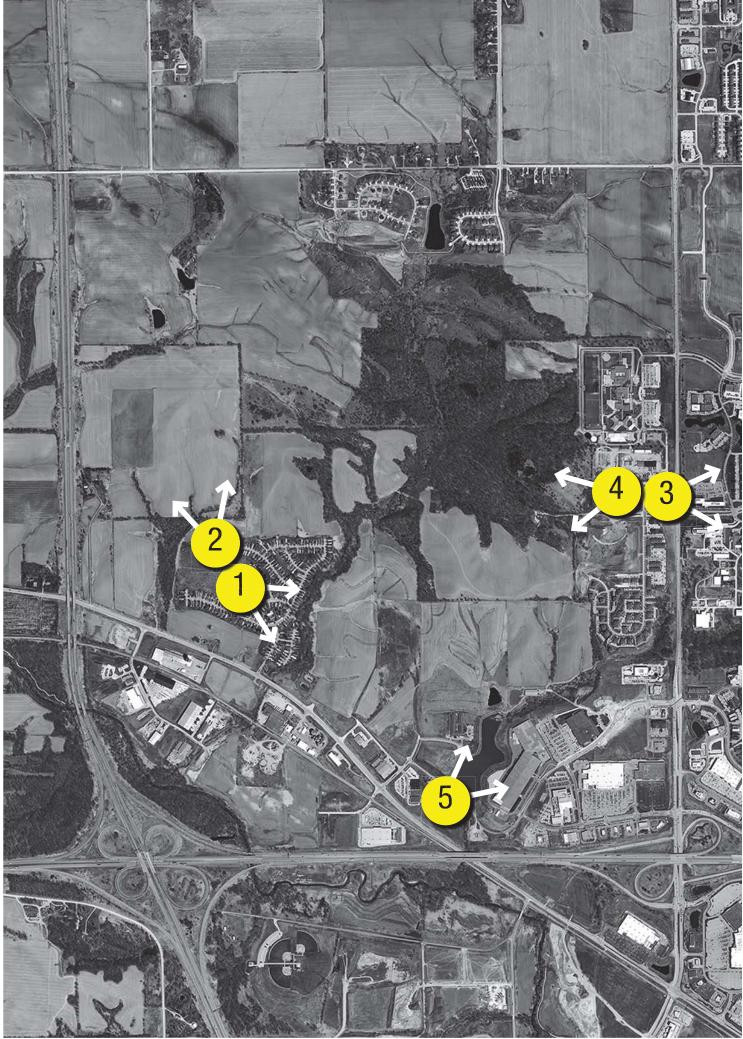










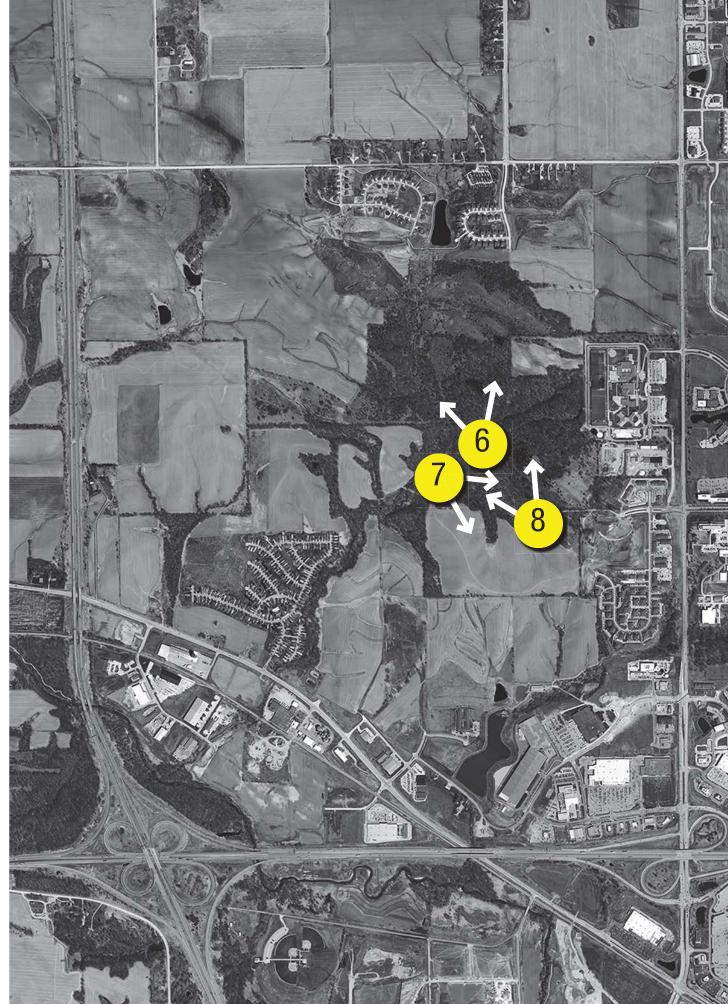




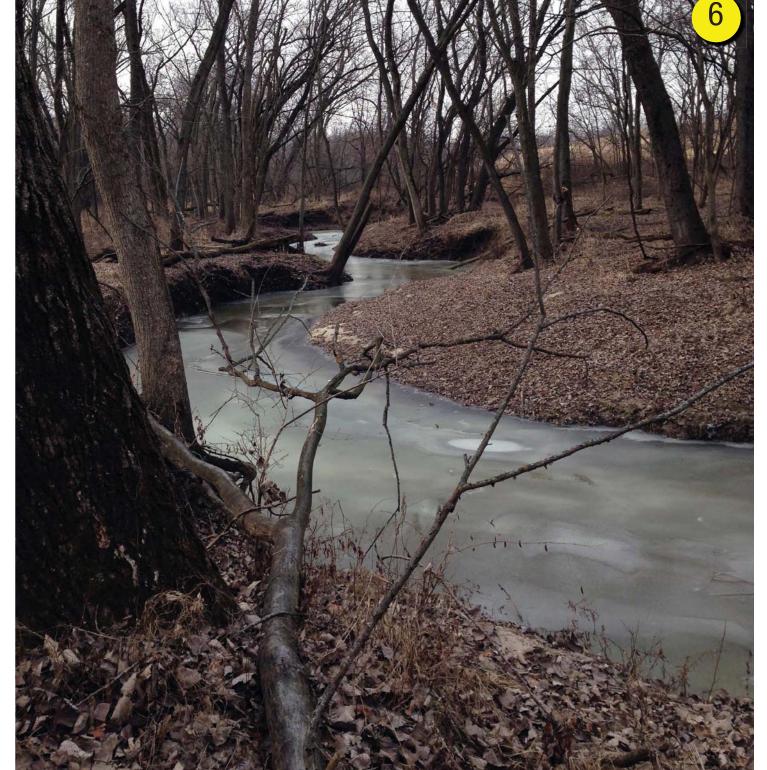














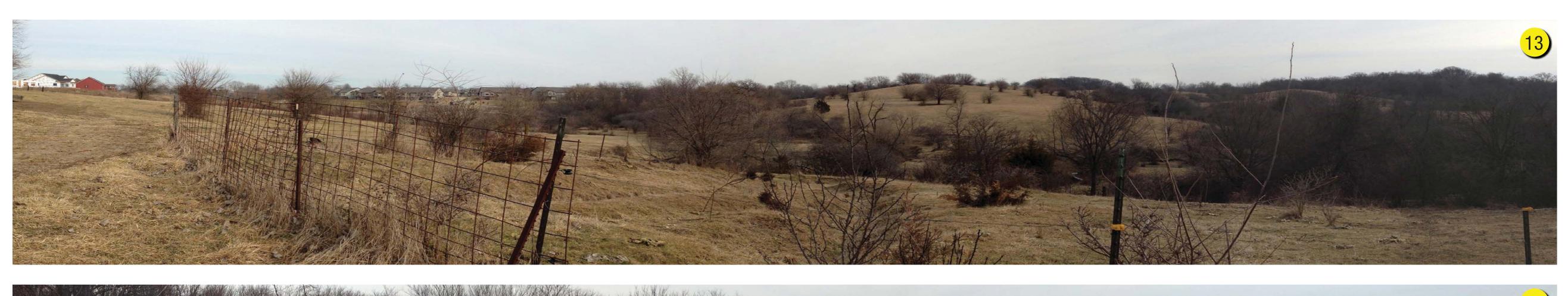










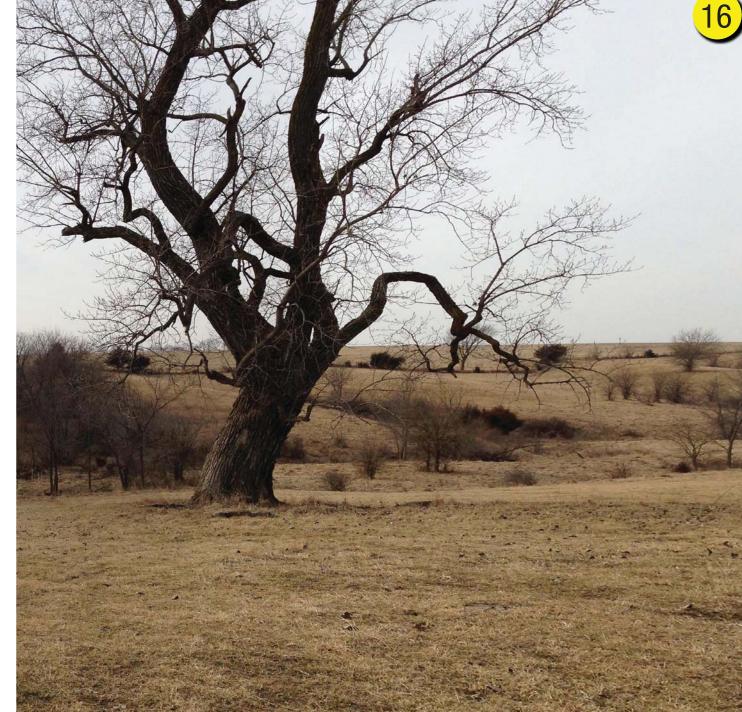


















WEST LAND USE AREA MASTER PLAN AND DESIGN GUIDELINES TIMELINE

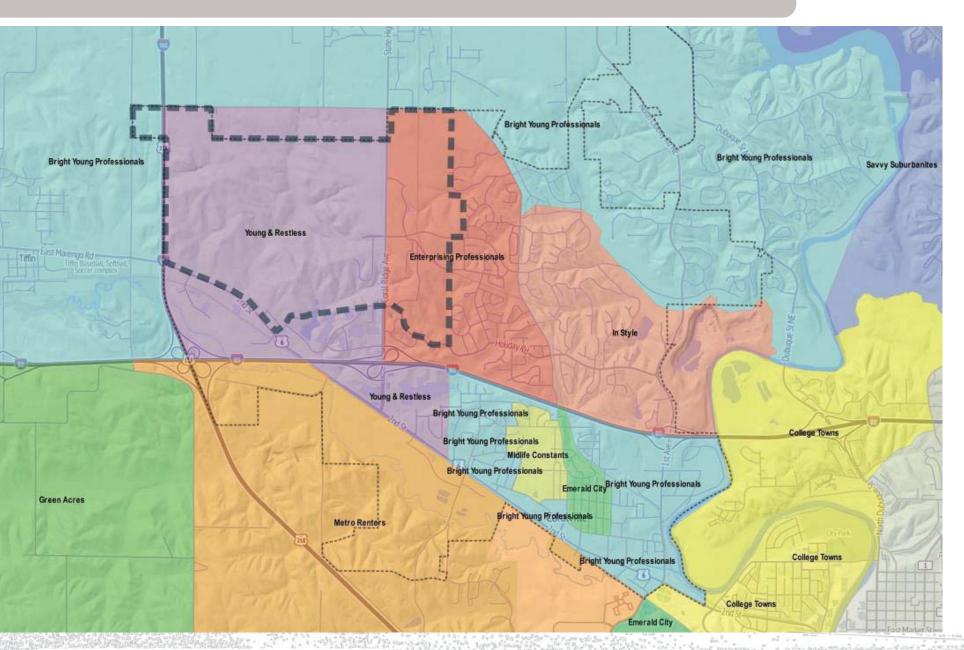
	NOV 2014	DEC 2014	JAN 2015	FEB 2015	MAR 2015	APRIL 2015	MAY 2015	JUNE 2015	JULY 2015	AUG 2015	SEPT 2015
PHASE 1 PROJECT INITIATION - DATA COLLECTION, SITE AND MARKET ANALYSIS, AND COMMUNITY VISIONING											
COMMUNITY STAKEHOLDER AND PROPERTY OWNER ENGAGEMENT AND INPUT				PUBLIC	OPEN HOUSE						
CITY REVIEW - CITY COUNCIL AND / OR PLANNING AND ZONING WORK SESSION					——— CITY WOF	RK SESSION					
PHASE 2 MASTER PLANNING											
TRANSPORTATION AND CIRCULATION ANALYSIS AND TRANSPORTATION PLAN											
COMMUNITY STAKEHOLDER AND PROPERTY OWNER ENGAGEMENT AND INPUT							С	OMMUNITY W	ORKSHOP		
CITY REVIEW - CITY COUNCIL AND / OR PLANNING AND ZONING WORK SESSION								—— CITY WO	RK SESSION		
PHASE 3 DESIGN GUIDELINES AND STANDARDS + ZONING OVERLAY											
COMMUNITY STAKEHOLDER AND PROPERTY OWNER ENGAGEMENT AND INPUT							CON	MMUNITY WOR	KSHOP ——		
CITY REVIEW - CITY COUNCIL AND / OR PLANNING AND ZONING WORK SESSION								CITY \	WORK SESSION		
PHASE 4 I SANITARY SEWER, STORMWATER, AND WATER INFRASTRUCTURE ANALYSIS											
CITY REVIEW - CITY COUNCIL AND / OR PLANNING AND ZONING WORK SESSION									CITY WORI	K SESSION —	



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PSYCHOGRAPHIC SEGMENTS – TAPESTRY™





PSYCHOGRAPHIC SEGMENTS – TAPESTRY™

Bright Young Professionals

Bright Young Professionals is a large market, primarily located in urban outskirts of large metropolitan areas. These communities are home to young, educated, working professionals. One out of three householders is under the age of 35. Slightly more diverse couples dominate this market, with more renters than homeowners. More than two-fifths of the households live in single-family homes; over a third live in 5+ unit buildings. Labor force participation is high, generally white-collar work, with a mix of food service and part-time jobs (among the college students). Median household income, median home value, and average rent are close to the US values. Residents of this segment are physically active and up on the latest technology.

Enterprising Professionals

Enterprising Professionals residents are well educated and climbing the ladder in STEM (science, technology, engineering, and mathematics) occupations. They change jobs often and therefore choose to live in condos, town homes, or apartments; many still rent their homes. The market is fast-growing, located in lower density neighborhoods of large metro areas. Enterprising Professionals residents are diverse, with Asians making up over one-fifth of the population. This young market makes over one and a half times more income than the US median, supplementing their income with high-risk investments. At home, they enjoy the Internet and TV on high-speed connections with premier channels and services.



PSYCHOGRAPHIC SEGMENTS – TAPESTRY™

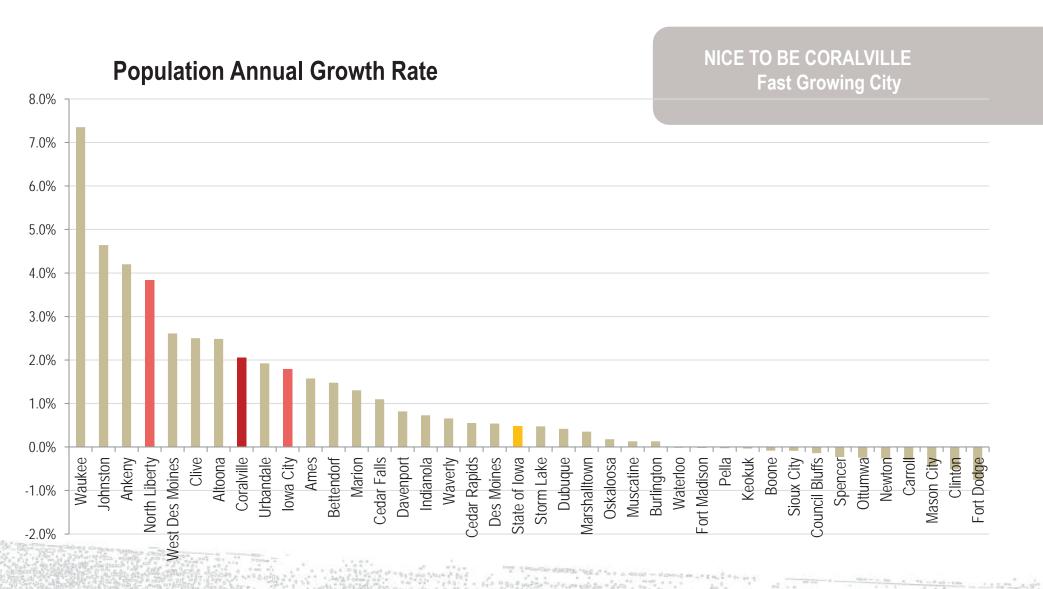
Emerald City

Emerald City's denizens live in lower-density neighborhoods of urban areas throughout the country. Young and mobile, they are more likely to rent. Well educated and well employed, half have a college degree and a professional occupation. Incomes close to the US median come primarily from wages and self-employment. This group is highly connected, using the Internet for entertainment and making environmentally friendly purchases. Long hours on the Internet are balanced with time at the gym. Many embrace the "foodie" culture and enjoy cooking adventurous meals using local and organic foods. Music and art are major sources of enjoyment. They travel frequently, both personally and for business.

Young and Restless

Gen Y comes of age: Well-educated young workers, some of whom are still completing their education, are employed in professional/technical occupations, as well as sales and office/administrative support roles. These residents are not established yet, but striving to get ahead and improve themselves. This market ranks in the top 5 for renters, movers, college enrollment, and labor force participation rate. Almost 1 in 5 residents move each year. Close to half of all householders are under the age of 35, the majority living alone or in shared nonfamily dwellings. Median household income is still below the US. Smartphones are a way of life, and they use the Internet extensively. Young and Restless consumers are diverse, favoring densely populated neighborhoods in large metropolitan areas; over 50% are located in the South (almost a fifth in Texas), with the rest chiefly in the West and Midwest.

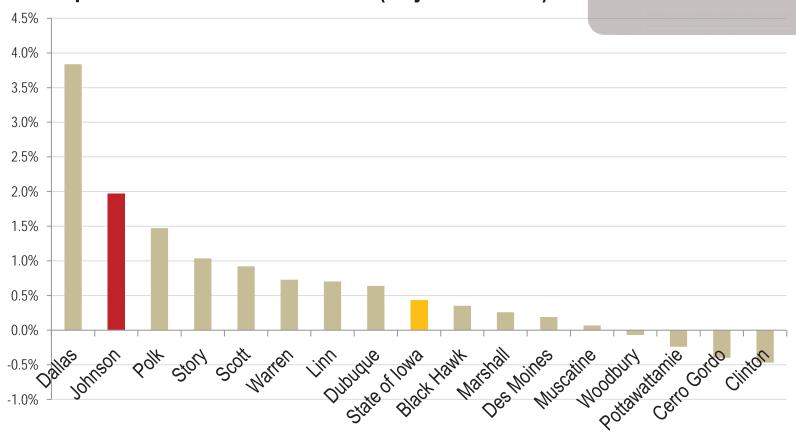








NICE TO BE CORALVILLE
In a Fast-Growing County

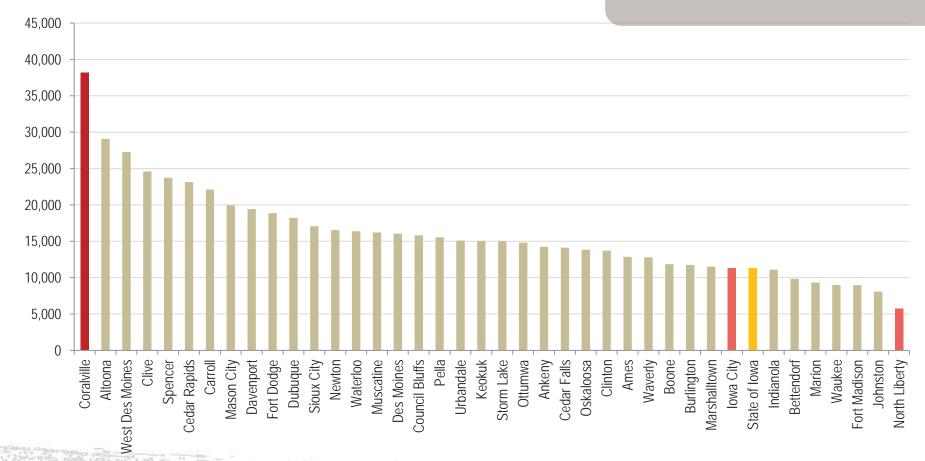






NICE TO BE CORALVILLE

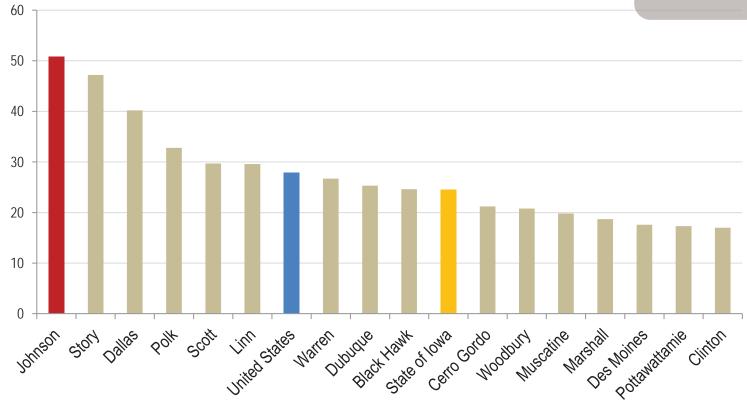
Lots of Retail Pull



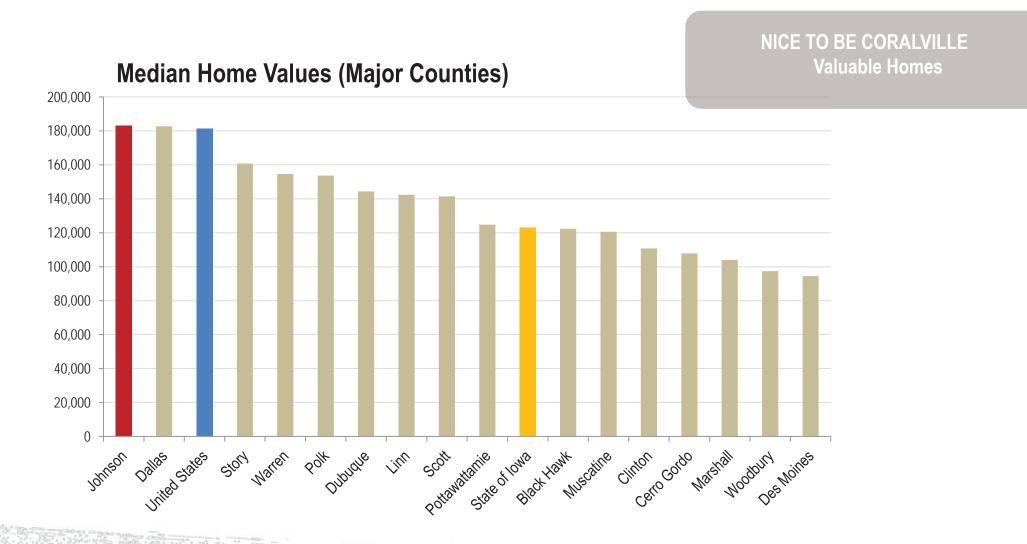




NICE TO BE CORALVILLE
Very Highly Educated



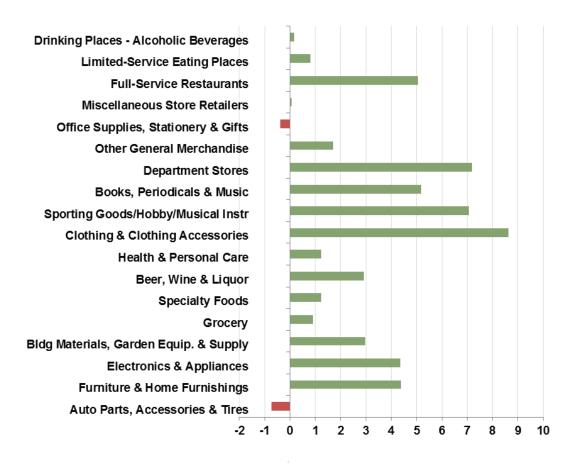






RETAIL LEAKAGE & PULL

Coralville's retail
market is (almost)
all about "pull"
How to maintain that
advantage while
enhancing resident
quality of life?



leakage (resident demand exceeds city supply)

pull (city supply exceeds resident demand)



Market Area Growth Potential – 10 Years

NW Area capture could vary widely – based as much on policy/vision as market

	City of Coralville	Northwest Coralville Study Area			
Residential – Rental	700-900 units	200-500 units			
Residential Ownership	900-1,100 units	200-500 units			
Retail & Dining	450-600 K s.f.	200-400 K s.f.			
Office/Employment	100-300 K s.f.	50-200 K s.f.			

Excludes other potential land use categories (e.g. lodging, civic, medical, educational)



MARKET ANALYSIS PROCESS

So, where are we now?

Dec	Dec	Dec	Dec	Jan	Jan	Jan	Jan	Feb	Feb	Feb
Internal ki	ick-off(s)		X-mas	(inclu reconna	o Coralville ding site aissance & rviews)		Draft of development program rec's	Draft market strategy write-up to Confluence	LCG to Coralville (2/17)	
Review of existing plans; data acquisition; preliminary market analysis				Refine analytic objectives, trade area & subarea definitions, communication goals; complete market analysis			Present marke revise as nece incorporation Plan		cessary for n in Master	

